

Angela Leitz

Senior Consultant



Implementation Institute
aleitz@implementationinstitute.org

Angela Leitz has 10 years of experience working with organizations, teams and leaders implementing a wide range of projects covering strategy execution and measurement, strategic marketing, organizational alignment, talent optimization, business process improvement and change management. She has worked with manufacturing, retail, healthcare, financial services and insurance organizations.

Angela leverages her broad business background to deliver results, such as improved profitability, increased efficiency and effectiveness, and higher employee engagement. Examples of her work include:

- Led the implementation and measurement of corporate strategy for specialty retailer with over 450 locations. Partnered with CEO and Sr. Leadership to implement strategic plan to drive business results. Focused on change management to ensure all employees understood the corporate strategy and alignment with individual goals and objectives. Delivered financial results and survey results showed an increased understanding of how individual performance impacts business results.
- Led the planning, development and implementation of organization-wide talent management process to optimize human capital. Focused on all levels of leadership to effectively implement goal and objective setting, pay for performance, employee development and succession planning processes. Results were increased employee engagement and a reduction in turnover.
- Led organization design and process improvement initiatives for multiple operations functions at a Fortune 100 insurance company. Leveraged six sigma methodology, improved or redesigned business processes, implemented organization structure changes, conducted training and put controls in place to measure and sustain the process improvements. Business results showed improved productivity, quality and customer satisfaction.

Angela has worked as a consultant with companies of all sizes from start-up businesses to Fortune 100 companies. She has held positions with Select Comfort Corporation, UnitedHealth Group and The Hartford.

Areas of Expertise

- Change Management
- Strategy Development and Execution
- Organizational Alignment
- Talent Optimization
- Cultural Transformation
- Measurement
- Business Process Improvement
- Strategic Marketing

Education

- *Bachelor of Arts in Business Administration*
University of St. Thomas
- *Master of Business Administration*
Carlson School of Management,